

- 1. What are the advantages of the EUROPA SCLERAL™ versus the Jupiter scleral?**
 - A. The EUROPA SCLERAL™ is a second generation Jupiter that was designed to significantly reduce the most common challenges that are encountered when fitting the Jupiter scleral lens. The EUROPA SCLERAL™ was developed to improve fitting efficiency and reduce lens remakes. As well, the EUROPA SCLERAL™ lens was created to fit a much larger spectrum of corneal geometry, which eliminates the need to have multiple fitting sets to successfully fit keratoconus, corneal transplants, post-refractive surgery, and ocular trauma cases.

- 2. What are the design features of the EUROPA SCLERAL™ lens?**
 - A. The EUROPA SCLERAL™ lens has three main design features, which include:
 1. Increased Optic Zone Diameter: increases central sagittal depth
 2. Reverse Geometry Curve: increases mid-peripheral sagittal depth, improving clearance for both prolate (ex. Keratoconus) and oblate corneas (ex. Corneal transplant or post-refractive surgery)
 3. Enhanced Haptic Profile: significantly reduces haptic blanching and lens compression.

- 3. What are the available EUROPA SCLERAL™ lens diameters?**
 - A. The EUROPA SCLERAL lens comes in two diameters; 16mm and 18mm.
 1. The 16mm diameter EUROPA SCLERAL™ will successfully fit mild to moderate corneal irregularity and manage ocular surface disease.
 2. The 18mm diameter EUROPA SCLERAL™ will successfully fit the same cases as the 16mm diameter lens but also fits severe corneal irregularity.

- 4. Can I adjust any of the parameters of the EUROPA SCLERAL™ during the fitting process?**
 - A. Yes, any of the parameters can be customized as needed. All of the lens parameters are provided to the practitioner with each ordered lens.

- 5. Can the EUROPA SCLERAL™ be notched in cases of significant scleral obstacles?**
 - A. Yes, notching is available upon request.

- 6. What material is used to manufacture the EUROPA SCLERAL™?**
 - A. Optimum GP materials are recommended.

7. How do I get a fitting set? How much does a fitting set cost?

- A. Please contact Visionary Optics to order a fitting set.
1. 7 piece fitting set (diagnostic lenses in 2 diopters steps) is \$150.
 2. 14 piece fitting set (diagnostic lenses in 1 diopter steps) is \$250.

8. Can I use my Jupiter fitting set to fit the EUROPA SCLERAL™?

- A. The EUROPA SCLERAL™ design is significantly different from the Jupiter and you will need to use a EUROPA SCLERAL™ fitting set.

9. Can I order the EUROPA SCLERAL™ from another manufacturer besides Visionary Optics?

- A. Currently Visionary Optics is the only manufacturer of the EUROPA SCLERAL™ design.

10. What is Visionary Optic's return/exchange policy for the EUROPA SCLERAL™ lens?

- A. For parameter adjustments on exchanges and remakes:
UNLIMITED EXCHANGES WITHIN 90 DAYS OF PURCHASE.
If only a parameter adjustment is needed, the original lens does not need to be physically returned. Parameter adjustments required to improve fit, usually made in conjunction with consultation, are acceptable exchanges / remakes.

11. Can the EUROPA SCLERAL™ lens fitting and material fee be submitted to the patient's medical insurance?

- A. The EUROPA SCLERAL™ lens may be submitted to the patient's medical insurance if the lens is being used for medical necessity (corneal irregularity or management of ocular surface disease). Alternatively, the patient's vision insurance can be billed if applicable.

See **WEBINAR: Fitting the EUROPA SCLERAL™ for Irregular Corneas** at

<http://www.visionary-optics.com/europa-scleral>

(Insurance-specific info at ~30 min mark)

For a more comprehensive discussion of Billing and Coding for Specialty Contact Lenses, please refer to the Gas Permeable Lens Institute's (GPLI)

Webinar: <http://www.gpli.info/videos/webinar-2013-03.htm>